# A New Look at Optimal Stopping Problems related to Mathematical Finance 

M. Beibel and H. R. Lerche<br>Institut für Mathematische Stochastik<br>Albert-Ludwigs-Universität Freiburg i. Br., Germany

Abstract: A method is proposed to solve optimal stopping problems. Several examples classical and new ones - are discussed. Especially the values of American options (straddle and strangle) with infinite horizon are calculated.

Keywords and phrases: Generalized parking problems, martingales, optimal stopping, perpetual options.

## Postal Address:

Institut für Mathematische Stochastik, Universität Freiburg, Eckerstr. 1, 79104 Freiburg, Germany.

Email addresses:
beibel@pollux.mathematik.uni-freiburg.de
lerche@pollux.mathematik.uni-freiburg.de

Corresponding author:
H. R. Lerche, Phone: 0049761203 5662, FAX: 00497612035661

## 1 General Ideas

In several papers on sequential Bayes testing and change-point detection (see for instance Beibel (1996), Chapter II of Lerche (1986), or Woodroofe, Lerche, and Keener (1993)) the following argument is used: The Bayes risk $R(T)$ is represented for all stopping times $T$ with $R(T)<\infty$ as

$$
\begin{equation*}
R(T)=E g\left(L_{T}\right), \tag{1}
\end{equation*}
$$

where $L_{t}$ denotes a certain stochastic process connected to the likelihood process evaluated at time $t$ and where $g$ is a positive function with a unique minimum, let's say at $a^{*}$. Then we have $R(T)=E g\left(L_{T}\right) \geq g\left(a^{*}\right)$. If $L_{t}$ is a time-continuous process and passes $a^{*}$ with probability one, the optimal stopping time will be $T^{*}=\inf \left\{t>0 \mid L_{t}=a^{*}\right\}$. If $L_{t}$ is discrete in time, one will usually not hit $a^{*}$ exactly, therefore one has to stop ahead of $a^{*}$. This is also the case for the 'parking problem' described in Chow, Robbins and Siegmund (1971, page 45 and 60). There $g(x)=|x|$ and $L_{n}=X_{1}+\ldots+X_{n}$ where the $X_{i}$ are geometrically distributed. Therefore M. Woodroofe has called situations as described above 'generalized parking problems' (see Woodroofe, Lerche, and Keener (1993)). Of course for time-continuous processes $L_{t}$ the solution is trivial, when one has the representation (1). Nevertheless to find a representation of this type is sometimes not obvious (see e. g. Beibel (1996)).

One can combine the above technique with the one recently used by Shepp and Shiryaev (1993). This yields an easy method to handle also some tricky optimal stopping problems.

Since our examples are formulated more naturally as maximization problems, we switch for convenience from minimization to maximization. To explain our technique more thoroughly let $Z=\left(Z_{t} ; 0 \leq t<\infty\right)$ denote a continuous stochastic process for which we want to maximize $E\left(Z_{T}\right)$ over all stopping times $T$ with respect to some filtration $\mathcal{F}=\left(\mathcal{F}_{t} ; 0 \leq t<\infty\right)$ with $P(T<\infty)=1$. We will discuss a general approach to transform such a problem to a generalized parking problem. The basic idea is to find another continuous stochastic process $Y$ adapted to $\mathcal{F}$, a function $g$ with a maximum uniquely located at some point $y^{*}$ and a positive martingale $M$ with $M_{0}=1$ such that
$Z_{t}=g\left(Y_{t}\right) M_{t}$ for $0 \leq t<\infty$. By the properties of $g$ we have $Z_{t} \leq g\left(y^{*}\right) M_{t}$. Since $M$ is a positive martingale we obtain for any stopping time $T$ with $P(T<\infty)=1$ that $E\left(Z_{T}\right) \leq g\left(y^{*}\right)$. In order to prove the optimality of $T^{*}=\inf \left\{t>0 \mid Y_{t}=y^{*}\right\}$, one only needs to show that $P\left(T^{*}<\infty\right)=1$ and $E\left(M_{T^{*}} 1_{\left\{T^{*}<\infty\right\}}\right)=M_{0}=1$. This can be seen as follows:

$$
E\left(Z_{T^{*}} 1_{\left\{T^{*}<\infty\right\}}\right)=E\left(g\left(Y_{T^{*}}\right) M_{T^{*}} 1_{\left\{T^{*}<\infty\right\}}\right)=g\left(y^{*}\right) E\left(M_{T^{*}} 1_{\left\{T^{*}<\infty\right\}}\right)=g\left(y^{*}\right) .
$$

To reformulate this argument let $Q$ denote the probability measure on $\mathcal{F}_{\infty}=\sigma\left(\mathcal{F}_{t} ; t \geq 0\right)$ with

$$
\left.\frac{d Q}{d P}\right|_{\mathcal{F}_{t}}=M_{t} \quad \text { for } 0 \leq t<\infty
$$

(For our problems such a probability measure always exists since we assume $\mathcal{F}_{t}=\sigma\left(X_{s}, 0 \leq\right.$ $s \leq t)$.) Then we have for all stopping times $T$ with $P(T<\infty)=1$ that

$$
E\left(Z_{T}\right)=E_{Q}\left(g\left(Y_{T}\right) 1_{\{T<\infty\}}\right) .
$$

This means that we have tranformed the initial stopping problem into a generalized parking problem with respect to a new probability measure $Q$. To prove $E\left(M_{T^{*}} 1_{\left\{T^{*}<\infty\right\}}\right)=1$, is equivalent to show that $Q\left(T^{*}<\infty\right)=1$. We note that $T^{*}$ still maximizes the quantity $E\left(Z_{T} 1_{\{T<\infty\}}\right)$ if $P\left(T^{*}<\infty\right)<1$ but $Q\left(T^{*}<\infty\right)=1$ holds.

A crucial point in some of our arguments is to establish the martingale property for continuous local martingales. Sufficient conditions for that are given by Protter (1990, p.35, 66). Our technique works especially well for problems with exponentially discounting. Many problems of option pricing have this feature.

In section 2.1 we discuss a classical result on American put options. In section 2.2 we take a more general viewpoint which leads also to results on two-sided problems. As a consequence we calculate the values of American straddles and strangles with infinite horizon in section 2.4. In section 2.5 we take another look on the classical problem of stopping $E \frac{W_{T}}{T+1}$. Section 2.6 deals with the problem of maximizing $E\left(e^{-r T} e^{X_{T}} 1_{\{T<\infty\}}\right)$
where $X$ is a Brownian motion whose drift changes at a random and unknown time $\tau$. This corresponds to an investor who holds one unit of a stock whose price follows $e^{X}$ and who wants to sell the stock soon after having passed the top. We solve this problem within the framework of Shiryayev (1963).

## 2 Examples

### 2.1 Perpetual American Put Options

Let $\mathbf{R}$ denote the real and $\mathbf{R}^{+}$the positive real numbers. Let $W$ denote standard Brownian motion which starts at $W_{0}=0$. Let $\sigma \in \mathbf{R}^{+}$and $\mu \in \mathbf{R}$. Let $X$ denote Brownian motion with drift $\mu$ given by

$$
X_{t}=\sigma W_{t}+\mu t
$$

We use these notations during the next four sections. The following problem is treated in Jacka (1991) for the case $r=\mu$. See also Karatzas (1988), McKean (1965) and Samuelson (1965).

Problem 1 Find a stopping time $T$ of $X$ that maximizes

$$
E\left\{e^{-r T}\left(K-e^{X_{T}}\right)^{+} 1_{\{T<\infty\}}\right\},
$$

where $K$ and $r$ are constants with $K>0$ and $r>0$.

Put

$$
\gamma=\frac{\mu}{\sigma^{2}}+\sqrt{\frac{\mu^{2}}{\sigma^{4}}+\frac{2 r}{\sigma^{2}}} \quad \text { and } \quad C^{*}=\max _{-\infty<x \leq \log K}\left\{\left(K-e^{x}\right)^{+} e^{\gamma x}\right\} .
$$

Let $x^{*}$ denote the unique point in $(0, K)$ where the function $\left(K-e^{x}\right)^{+} e^{\gamma x}$ attains its maximum $C^{*}$. A straightforward computation yields

$$
x^{*}=\log \frac{\gamma K}{\gamma+1} \quad \text { and } \quad C^{*}=\frac{1}{\gamma+1}\left(\frac{\gamma}{\gamma+1}\right)^{\gamma} K^{1+\gamma}
$$

Note that $\gamma>0$. We will solve the above problem under the additional assumption $x^{*}<0$.

Theorem 1 Let $r>0$ and $K<1+1 / \gamma$, then

$$
\sup _{T} E\left\{e^{-r T}\left(K-e^{X_{T}}\right)^{+} 1_{\{T<\infty\}}\right\}=E\left\{e^{-r T^{*}}\left(K-e^{X_{T^{*}}}\right)^{+} 1_{\left\{T^{*}<\infty\right\}}\right\}=C^{*},
$$

for $T^{*}=\inf \left\{t>0 \mid X_{t}=x^{*}\right\}$. Under the additional assumption $\mu \leq 0$ it holds that $P\left(T^{*}<\infty\right)=1$. In this case $T^{*}$ also maximizes $E\left\{e^{-r T}\left(K-e^{X_{T}}\right)^{+}\right\}$among all stopping times $T$.

Proof: Let $M_{t}$ denote the process $e^{-r t} e^{-\gamma X_{t}}$. Since $\frac{(\gamma \sigma)^{2}}{2}+\gamma \mu=r$, it holds that $M_{t}=\exp \left\{-\gamma \sigma W_{t}-\frac{(\gamma \sigma)^{2}}{2} t\right\}$ and so $M$ is a positive martingale with $M_{0}=1$. By the choice of $C^{*}$ we have for all $0 \leq t<\infty$ that

$$
e^{-r t}\left(K-e^{X_{t}}\right)^{+}=\left(K-e^{X_{t}}\right)^{+} e^{\gamma X_{t}} M_{t} \leq C^{*} M_{t}
$$

This yields for all stopping times $T$ that $E\left(e^{-r T}\left(K-\exp \left(X_{T}\right)\right)^{+} 1_{\{T<\infty\}}\right) \leq C^{*}$. For the stopping time $T^{*}$ holds

$$
E\left(e^{-r T^{*}}\left(K-e^{X_{T^{*}}}\right)^{+} 1_{\left\{T^{*}<\infty\right\}}\right)=C^{*} E\left(M_{T^{*}} 1_{\left\{T^{*}<\infty\right\}}\right) .
$$

Let $Q$ denote the probability measure on $\sigma\left(W_{s} ; 0 \leq s<\infty\right)$ defined by

$$
\left.\frac{d Q}{d P}\right|_{\mathcal{F}_{t}^{W}}=M_{t}
$$

for $0 \leq t<\infty$, where $\mathcal{F}_{t}^{W}=\sigma\left(W_{s} ; 0 \leq s \leq t\right)$. Under the probability measure $Q$ the process $W$ is a Brownian motion with drift $-\gamma \sigma$. Therefore $X$ is a Brownian motion with drift $-\gamma \sigma^{2}+\mu=-\sigma^{2} \sqrt{\frac{\mu^{2}}{\sigma^{4}}+\frac{2 r}{\sigma^{2}}}<0$. This yields $Q\left(T^{*}<\infty\right)=1$ since $x^{*}<0$. Hence it holds that $E\left(M_{T^{*}} 1_{\left\{T^{*}<\infty\right\}}\right)=1$.

### 2.2 Exponentially Discounted Functions of Brownian Motion with Drift - One-Sided Boundaries

The arguments in section 2.1 can be put in a more general context. Let $h$ denote a measurable real-valued function. Let $r$ be a strictly positive constant. The following problem is treated for $\mu=0$ in van Moerbeke (1974a) and van Moerbeke (1974b).

Problem 2 Find a stopping time $T$ with respect to $\mathcal{F}^{X}$ that maximizes

$$
E\left\{e^{-r T} h\left(X_{T}\right) 1_{\{T<\infty\}}\right\}
$$

Let

$$
\alpha_{1}=-\frac{\mu}{\sigma^{2}}+\sqrt{\frac{\mu^{2}}{\sigma^{4}}+\frac{2 r}{\sigma^{2}}} \quad \text { and } \quad \alpha_{2}=-\frac{\mu}{\sigma^{2}}-\sqrt{\frac{\mu^{2}}{\sigma^{4}}+\frac{2 r}{\sigma^{2}}}
$$

denote the two solutions of the quadratic equation $(\alpha \sigma)^{2} / 2+\alpha \mu=r$. Of course $\alpha_{2}<0<$ $\alpha_{1}$. Therefore the processes $M_{t}^{(1)}$ and $M_{t}^{(2)}$ given by $M_{t}^{(1)}=e^{-r t} e^{\alpha_{1} X_{t}}$ and $M_{t}^{(2)}=e^{-r t} e^{\alpha_{2} X_{t}}$ are positive martingales.

Theorem 2 If $0<C_{1}=\sup _{x \in \mathbf{R}}\left(e^{-\alpha_{1} x} h(x)\right)<\infty$ and $C_{1}=e^{-\alpha_{1} x_{1}} h\left(x_{1}\right)$ for some $x_{1}>0$, then

$$
\sup _{T} E\left\{e^{-r T} h\left(X_{T}\right) 1_{\{T<\infty\}}\right\}=C_{1}
$$

and the supremum is attained for $T^{*}=\inf \left\{t>0 \mid X_{t}=x_{1}\right\}$.

Proof: Let $Q^{(1)}$ denote the probability measure on $\sigma\left(W_{s} ; 0 \leq s<\infty\right)$ with

$$
\left.\frac{d Q^{(1)}}{d P}\right|_{\mathcal{F}_{t}^{W}}=M_{t}^{(1)}
$$

for all $0 \leq t<\infty$. We have for all stopping times $T$
$E\left\{e^{-r T} h\left(X_{T}\right) 1_{\{T<\infty\}}\right\}=E\left\{M_{T}^{(1)} e^{-\alpha_{1} X_{T}} h\left(X_{T}\right) 1_{\{T<\infty\}}\right\}=E_{Q^{(1)}}\left\{e^{-\alpha_{1} X_{T}} h\left(X_{T}\right) 1_{\{T<\infty\}}\right\}$.
By the definition of $C_{1}$ we obtain for all stopping times $T$

$$
E_{Q^{(1)}}\left\{e^{-r T} h\left(X_{T}\right) 1_{\{T<\infty\}}\right\} \leq C_{1} .
$$

On the set $\left\{T^{*}<\infty\right\}$ it holds that $\exp \left\{-\alpha_{1} X_{T^{*}}\right\} h\left(X_{T^{*}}\right)=C_{1}$ and so we have

$$
E_{Q^{(1)}}\left\{e^{-r T^{*}} h\left(X_{T^{*}}\right) 1_{\left\{T^{*}<\infty\right\}}\right\}=C_{1} Q^{(1)}\left(T^{*}<\infty\right) .
$$

To complete the proof it is therefore sufficient to show $Q^{(1)}\left(T^{*}<\infty\right)=1$. Under $Q^{(1)}$ the process $W$ is a Brownian motion with drift $\alpha_{1} \sigma>0$. This yields the desired result.

Remark If $P\left(T^{*}<\infty\right)=1$ holds, then $T^{*}$ also maximizes $E e^{-r T} h\left(X_{T}\right)$ among all stopping times $T$.

Example (See van Moerbeke (1974b, p. 553-554) For $\mu=0$ and $\sigma=1$ we have $\alpha_{1}=\sqrt{2 r}$. For a sufficiently smooth function $h$ the point $x_{1}$ satisfies the equation $\left(h(x) e^{-\sqrt{2 r} x}\right)^{\prime}=0$. Since $\left(h(x) e^{-\sqrt{2 r} x}\right)^{\prime}=\left(h^{\prime}(x)-\sqrt{2 r} h(x)\right) e^{-\sqrt{2 r} x}$, the optimal threshold $x_{1}$ also solves

$$
\frac{d}{d x} \log h(x)=\sqrt{2 r} .
$$

For $h(x)=x$ it is easy to check the above conditions. We obtain

$$
\sup _{T} E\left(e^{-r T} W_{T}\right)=E\left(e^{-r T^{*}} W_{T^{*}}\right)=\frac{1}{\sqrt{2 r}} e^{-1}
$$

for $T^{*}=\inf \left\{t>0 \left\lvert\, W_{t}=\frac{1}{\sqrt{2 r}}\right.\right\}$.

With similar arguments as above one can also prove the following theorem.

Theorem 3 If $0<C_{2}=\sup _{x \in \mathbf{R}}\left(e^{-\alpha_{2} x} h(x)\right)<\infty$ and $C_{2}=e^{-\alpha_{2} x_{2}} h\left(x_{2}\right)$ for some $x_{2}>0$, then

$$
\sup _{T} E\left\{e^{-r T} h\left(X_{T}\right) 1_{\{T<\infty\}}\right\}=C_{2}
$$

and the supremum is attained for $T^{*}=\inf \left\{t>0 \mid X_{t}=x_{2}\right\}$.

Note that the conditions of Theorem 2 and Theorem 3 are mutually exclusive. Suppose for example that the conditions of Theorem 2 are satisfied, that is

$$
0<C_{1}=\sup _{x \in \mathbf{R}}\left(e^{-\alpha_{1} x} h(x)\right)<\infty
$$

and there exists a point $x_{1}>0$ with $C_{1}=\exp \left\{-\alpha_{1} x_{1}\right\} h\left(x_{1}\right)$. Then for all $x<0$ with $h(x)>0$ it holds

$$
e^{-\alpha_{1} x_{1}} h\left(x_{1}\right) \geq e^{-\alpha_{1} x} h(x)>e^{-\alpha_{2} x} h(x) .
$$

Since $x_{1}>0$ we have $e^{-\alpha_{2} x_{1}} h\left(x_{1}\right)>e^{-\alpha_{1} x_{1}} h\left(x_{1}\right)$ and so we obtain $\exp \left\{-\alpha_{2} x_{1}\right\} h\left(x_{1}\right)>$ $e^{-\alpha_{2} x} h(x)$ for all $x<0$ with $h(x)>0$. This inequality clearly also holds for $x<0$ with $h(x) \leq 0$. Therefore $\sup _{x \in \mathbf{R}}\left(e^{-\alpha_{2} x} h(x)\right)$ cannot be attained at some point $x_{2}<0$.

### 2.3 Exponentially Discounted Functions of Brownian Motion with Drift - Two-Sided Boundaries

The method of section 2.2 can be extended to treat problems with two-sided boundaries. We will now consider the problem to maximize $E\left\{e^{-r T} h\left(X_{T}\right) 1_{\{T<\infty\}}\right\}$ for a function $h$ with the properties:

$$
\begin{equation*}
\sup _{x \leq 0}\left(e^{-\alpha_{1} x} h(x)\right)>\sup _{x \geq 0}\left(e^{-\alpha_{1} x} h(x)\right)>0 \tag{2}
\end{equation*}
$$

and

$$
\begin{equation*}
\sup _{x \geq 0}\left(e^{-\alpha_{2} x} h(x)\right)>\sup _{x \leq 0}\left(e^{-\alpha_{2} x} h(x)\right)>0 . \tag{3}
\end{equation*}
$$

In this case we can neither apply Theorem 2 nor Theorem 3. Examples for such functions are given by $h(x)=x^{2}$ or $h(x)=\max \left\{\left(L-e^{x}\right)^{+},\left(e^{x}-K\right)^{+}\right\}$(if $\alpha_{1}>1$ ). The basic idea is to replace the martingales $M^{(1)}$ and $M^{(2)}$ by the martingale $M=p M_{t}^{(1)}+(1-p) M_{t}^{(2)}$ where $p \in(0,1)$ is suitable chosen. We have for all stopping times $T$

$$
E\left\{e^{-r T} h\left(X_{T}\right)\right\}=E\left\{M_{T} \frac{h\left(X_{T}\right)}{p e^{\alpha_{1} X_{T}}+(1-p) e^{\alpha_{2} X_{T}}}\right\} .
$$

To find a proper value for $p$ we will now study the function

$$
\begin{equation*}
G_{p}(x)=h(x) /\left[p e^{\alpha_{1} x}+(1-p) e^{\alpha_{2} x}\right] \tag{4}
\end{equation*}
$$

more closely.

Lemma 1 If (2) and (3) hold, then there exists a number $p^{*} \in(0,1)$ with

$$
\sup _{x \geq 0} G_{p^{*}}(x)=\sup _{x \leq 0} G_{p^{*}}(x) .
$$

Proof: Since the sets $\{x \geq 0 \mid h(x)>0\}$ and $\{x \leq 0 \mid h(x)>0\}$ are both nonempty, we have

$$
\sup _{x \geq 0} G_{p}(x)=\sup _{x \geq 0 ; h(x)>0} G_{p}(x)=\left(\inf _{x \geq 0 ; h(x)>0} \frac{p e^{\alpha_{1} x}+(1-p) e^{\alpha_{2} x}}{h(x)}\right)^{-1}
$$

and

$$
\sup _{x \leq 0} G_{p}(x)=\sup _{x \leq 0 ; h(x)>0} G_{p}(x)=\left(\inf _{x \leq 0 ; h(x)>0} \frac{p e^{\alpha_{1} x}+(1-p) e^{\alpha_{2} x}}{h(x)}\right)^{-1}
$$

Note that for all $p \in(0,1)$ it holds

$$
0<\sup _{x \geq 0 ; h(x)>0} G_{p}(x) \leq \frac{1}{p} \sup _{x \geq 0}\left(e^{-\alpha_{1} x} h(x)\right)<\infty
$$

and

$$
0<\sup _{x \leq 0 ; h(x)>0} G_{p}(x) \leq \frac{1}{1-p} \sup _{x \leq 0}\left(e^{-\alpha_{2} x} h(x)\right)<\infty
$$

For fixed $x$ with $h(x)>0$ the function $p \rightarrow\left[p e^{\alpha_{1} x}+(1-p) e^{\alpha_{2} x}\right] / h(x)$ is linear. Therefore the functions $m_{1}(p)$ and $m_{2}(p)$ given by

$$
m_{1}(p)=\inf _{x \geq 0 ; h(x)>0} \frac{p e^{\alpha_{1} x}+(1-p) e^{\alpha_{2} x}}{h(x)} \quad \text { and } \quad m_{2}(p)=\inf _{x \leq 0 ; h(x)>0} \frac{p e^{\alpha_{1} x}+(1-p) e^{\alpha_{2} x}}{h(x)}
$$

are concave functions on $(0,1)$ with values in $(0, \infty)$. The function $m_{1}$ is nondecreasing and the function $m_{2}$ is nonincreasing. Condition (2) and (3) yield

$$
\lim _{p \rightarrow 1} m_{1}(p)=\frac{1}{\sup _{x \geq 0}\left(e^{-\alpha_{1} x} h(x)\right)}<\infty \quad \text { and } \quad \lim _{p \rightarrow 0} m_{2}(p)=\frac{1}{\sup _{x \leq 0}\left(e^{-\alpha_{2} x} h(x)\right)}<\infty
$$

We have further

$$
\lim _{p \rightarrow 0} m_{1}(p)=\frac{1}{\sup _{x \geq 0}\left(e^{-\alpha_{2} x} h(x)\right)} \quad \text { and } \quad \lim _{p \rightarrow 1} m_{2}(p)=\frac{1}{\sup _{x \leq 0}\left(e^{-\alpha_{1} x} h(x)\right)}
$$

with the convention that $\frac{1}{+\infty}=0$. Since $\sup _{x \geq 0}\left(e^{-\alpha_{2} x} h(x)\right)>\sup _{x \leq 0}\left(e^{-\alpha_{2} x} h(x)\right)$ we obtain $\lim _{p \rightarrow 0}\left(m_{1}(p)-m_{2}(p)\right)<0$. In a similar way we can show that $\lim _{p \rightarrow 1}\left(m_{1}(p)-m_{2}(p)\right)$ $>0$. Therefore $m_{1}(p)-m_{2}(p)$ has at least one zero in $(0,1)$.

Remark In general $p^{*}$ is not unique. We will now show that $p^{*}$ is unique, if there exists a point $\tilde{x}>0$ with $e^{-\alpha_{1} \tilde{x}} h(\tilde{x})=\sup _{x \geq 0}\left(e^{-\alpha_{1} x} h(x)\right)$. Suppose there exist $p^{*}$ and $p^{* *}$ with $0<p^{*}<p^{* *}<1$ such that

$$
m_{1}\left(p^{*}\right)-m_{2}\left(p^{*}\right)=0=m_{1}\left(p^{* *}\right)-m_{2}\left(p^{* *}\right) .
$$

This implies $0 \geq m_{1}\left(p^{*}\right)-m_{1}\left(p^{* *}\right)=m_{2}\left(p^{*}\right)-m_{2}\left(p^{* *}\right) \geq 0$ and so

$$
m_{1}\left(p^{*}\right)-m_{1}\left(p^{* *}\right)=m_{2}\left(p^{*}\right)-m_{2}\left(p^{* *}\right)=0 .
$$

Since $m_{1}$ is concave and nondecreasing this yields $m_{1}\left(p^{* *}\right)=m_{1}(p)$ for all $p \in\left(p^{* *}, 1\right)$. Therefore we have $m_{1}\left(p^{* *}\right)=\lim _{p \rightarrow 1} m_{1}(p)=1 / \sup _{x \geq 0}\left(e^{-\alpha_{1} x} h(x)\right)$. This is a contradiction to

$$
m_{1}\left(p^{* *}\right) \leq \frac{p^{* *} e^{\alpha_{1} \tilde{x}}+\left(1-p^{* *}\right) e^{\alpha_{2} \tilde{x}}}{h(\tilde{x})}<\frac{e^{\alpha_{1} \tilde{x}}}{h(\tilde{x})}=\frac{1}{\sup _{x \geq 0}\left(e^{-\alpha_{1} x} h(x)\right)}
$$

Theorem 4 Let $p^{*}$ be chosen according to Lemma 1 and let $C^{*}=\sup _{x \in \mathbf{R}} G_{p^{*}}(x)$. If there exist points $x_{1}>0$ and $x_{2}<0$ such that $G_{p^{*}}\left(x_{1}\right)=C^{*}=G_{p^{*}}\left(x_{2}\right)$, then

$$
\sup _{T}\left\{E e^{-r T} h\left(X_{T}\right) 1_{\{T<\infty\}}\right\}=C^{*}
$$

and the supremum is attained for $T^{*}=\inf \left\{t>0 \mid X_{t}=x_{1}\right.$ or $\left.X_{t}=x_{2}\right\}$.

Proof: For all stopping times $T$ it holds

$$
E\left\{e^{-r T} h\left(X_{T}\right) 1_{\{T<\infty\}}\right\}=E\left\{M_{T} G_{p^{*}}\left(X_{T}\right) 1_{\{T<\infty\}}\right\} \leq C^{*} E\left(M_{T} 1_{\{T<\infty\}}\right)
$$

where $M_{t}=p^{*} M_{t}^{(1)}+\left(1-p^{*}\right) M_{t}^{(2)}$. Therefore it only remains to show that $E\left(M_{T^{*}} 1_{\left\{T^{*}<\infty\right\}}\right)=$ 1. Let $Q$ denote the probability measure on $\sigma\left(W_{s} ; 0 \leq s<\infty\right)$ with

$$
\left.\frac{d Q}{d P}\right|_{\mathcal{F}_{t}^{W}}=M_{t}
$$

for all $0 \leq t<\infty$, where $\mathcal{F}_{t}^{W}=\sigma\left(W_{s} ; 0 \leq s \leq t\right)$. Let $B$ denote a standard Brownian motion and $\Theta$ a random variable that is independent of $B$ with $P\left(\Theta=\alpha_{1} \sigma\right)=p^{*}=$ $1-P\left(\Theta=\alpha_{2} \sigma\right)$. Under the probability measure $Q$ the process $W$ has the same distribution as $\left(B_{t}+\Theta t ; 0 \leq t<\infty\right)$ and so $Q\left(T^{*}<\infty\right)=1$.

Remark In general it is not possible to determine $p^{*}, x_{1}$ and $x_{2}$ explicitly. One particular situation in which it is straightforward to determine $p^{*}$ is, when $h$ is symmetric around zero (i.e. $h(x)=h(-x)$ for all $x$ ) and the Brownian motion $X$ has drift zero. Then we have $\alpha_{2}=-\alpha_{1}=-\sqrt{2 r / \sigma^{2}}, p^{*}=\frac{1}{2}$ and $x_{2}=-x_{1}$. Even in this particular case there seems to be no explicit expression for $x_{1}$. If in addition $h$ is sufficiently smooth the point $x_{1}$ is a solution of the differential equation

$$
h^{\prime}(x)\left\{e^{\alpha x}+e^{-\alpha x}\right\}=\alpha h(x)\left\{e^{\alpha x}-e^{-\alpha x}\right\}
$$

with $\alpha=\sqrt{2 r / \sigma^{2}}$.

### 2.4 Perpetual Straddle and Strangle Options

Theorem 4 above can be used to determine the value and optimal exercise strategy of a perpetual straddle or strangle option. A strangle (straddle) is a combination of a put with exercise prize $L(K)$ and a call with exercise prize $K$ on the same security, where $L \leq K$. If we model the price of the underlying asset by a geometric Brownian motion

$$
\exp \left\{\sigma W_{t}+\left(\tilde{\mu}-\frac{\sigma^{2}}{2}\right) t\right\}
$$

with $W$ a standard Brownian motion, then we have to solve the following problem. Let $X_{t}=\sigma W_{t}+\mu t$, with $\mu=\tilde{\mu}-\frac{\sigma^{2}}{2}$ and

$$
h(x)=\left\{\begin{array}{cc}
L-e^{x} & x \leq \log L \\
0 & \log L \leq x \leq \log K \\
e^{x}-K & x \geq \log K
\end{array}\right.
$$

The task is to find a stopping time $T$ that maximizes $E\left\{e^{-r T} h\left(X_{T}\right)\right\}$ for some $r>0$. Let

$$
\alpha_{1}=-\left(\frac{\tilde{\mu}}{\sigma^{2}}-\frac{1}{2}\right)+\sqrt{\frac{2 r}{\sigma^{2}}+\left(\frac{\tilde{\mu}}{\sigma^{2}}-\frac{1}{2}\right)^{2}}
$$

and

$$
\alpha_{2}=-\left(\frac{\tilde{\mu}}{\sigma^{2}}-\frac{1}{2}\right)-\sqrt{\frac{2 r}{\sigma^{2}}+\left(\frac{\tilde{\mu}}{\sigma^{2}}-\frac{1}{2}\right)^{2}} .
$$

Then $\alpha_{2}<0<\alpha_{1}$. Since the value of a straddle or strangle is larger than the value of the corresponding call option, we assume that the inflation factor $r$ satisfies $r>\mu$. This implies $\alpha_{1}>1$ and so the constants $\alpha_{1}$ and $\alpha_{2}$ and the function $h$ fulfill the conditions of Theorem 4. Moreover we assume that $\log L \leq 0=X_{0} \leq \log K$. Under these conditions we obtain from Theorem 4 the following result.

Corollary 1 Let $x_{1}, x_{2}$ and $p^{*}$ be the unique solutions with $x_{1}>\log K, x_{2}<\log L$ and $0<p<1$ of the following system of equations:

$$
\begin{aligned}
\frac{e^{x_{1}}-K}{p^{*} e^{\alpha_{1} x_{1}}+\left(1-p^{*}\right) e^{\alpha_{2} x_{1}}} & =\frac{L-e^{x_{2}}}{p^{*} e^{\alpha_{1} x_{2}}+\left(1-p^{*}\right) e^{\alpha_{2} x_{2}}} \\
\frac{e^{x_{1}}}{e^{x_{1}}-K} & =\frac{p^{*} \alpha_{1} e^{\alpha_{1} x_{1}}+\left(1-p^{*}\right) \alpha_{2} e^{\alpha_{2} x_{1}}}{p^{*} e^{\alpha_{1} x_{1}}+\left(1-p^{*}\right) e^{\alpha_{2} x_{1}}} \\
\frac{-e^{x_{2}}}{L-e^{x_{2}}} & =\frac{p^{*} \alpha_{1} e^{\alpha_{1} x_{2}}+\left(1-p^{*}\right) \alpha_{2} e^{\alpha_{2} x_{2}}}{p^{*} e^{\alpha_{1} x_{2}}+\left(1-p^{*}\right) e^{\alpha_{2} x_{2}}}
\end{aligned}
$$

Let $C^{*}$ denote the common value of

$$
\frac{e^{x_{1}}-K}{p^{*} e^{\alpha_{1} x_{1}}+\left(1-p^{*}\right) e^{\alpha_{2} x_{1}}} \quad \text { and } \quad \frac{L-e^{x_{2}}}{p^{*} e^{\alpha_{1} x_{1}}+\left(1-p^{*}\right) e^{\alpha_{2} x_{1}}} .
$$

Then

$$
\sup _{T} E\left(e^{-r T} \max \left\{L-e^{\sigma W_{T}+\left(\mu-\frac{\sigma^{2}}{2}\right) T}, 0, e^{\sigma W_{T}+\left(\mu-\frac{\sigma^{2}}{2}\right) T}-K\right\}\right)=C^{*}
$$

and the supremum is attained for

$$
T^{*}=\inf \left\{t>0 \left\lvert\, \sigma W_{t}+\left(\mu-\frac{\sigma^{2}}{2}\right) t=x_{1} \quad\right. \text { or } \quad \sigma W_{t}+\left(\mu-\frac{\sigma^{2}}{2}\right) t=x_{2}\right\}
$$

Proof: Let $G_{p}($.$) be as in (4). Since \sup _{x \geq 0} e^{-\alpha_{1} x} h(x)=e^{-\alpha_{1} \tilde{x}} h(\tilde{x})$ for $\tilde{x}=\log \frac{\alpha_{1}}{\alpha_{1}-1}+$ $\log K$, there exists a unique $p^{*}$ with $\sup _{x \geq 0} G_{p^{*}}(x)=C^{*}=\sup _{x \leq 0} G_{p^{*}}(x)$. For any $p \in(0,1)$ we have $\lim _{x \rightarrow \infty} G_{p}(x)=0$. As $h(x) \geq 0$ for all $x$ and $h(\log K)=0$, the function $G_{p}($.$) assumes for any fixed p \in(0,1)$ its maximum over $(\log K, \infty)$ at some point $x$ in $(\log K, \infty)$. Each such point is a solution of $G_{p}(x)^{\prime}=0$. On $(\log K, \infty)$ this equation is equivalent to

$$
\frac{e^{x}}{e^{x}-K}=\frac{p \alpha_{1} e^{\alpha_{1} x}+(1-p) \alpha_{2} e^{\alpha_{2} x}}{p e^{\alpha_{1} x}+(1-p) e^{\alpha_{2} x}}
$$

The function $\frac{e^{x}}{e^{x}-K}$ is strictly decreasing on $(\log K, \infty)$ and the function

$$
\frac{p \alpha_{1} e^{\alpha_{1} x}+(1-p) \alpha_{2} e^{\alpha_{2} x}}{p e^{\alpha_{1} x}+(1-p) e^{\alpha_{2} x}}
$$

is strictly increasing. Therefore there is at most one solution of $G_{p}(x)^{\prime}=0$ in $(\log K, \infty)$. With similar arguments one can show that for any fixed $p \in(0,1)$ the function $G_{p}(x)$ assumes its maximum over the interval $(-\infty, \log L)$ at the point, which is the unique solution of

$$
\frac{-e^{x}}{L-e^{x}}=\frac{p \alpha_{1} e^{\alpha_{1} x}+(1-p) \alpha_{2} e^{\alpha_{2} x}}{p e^{\alpha_{1} x}+(1-p) e^{\alpha_{2} x}}
$$

in $(-\infty, \log L)$.

### 2.5 Parabolic Boundaries

Let $h$ be a measurable function such that $\sup _{x \in \mathbf{R}}\{h(x) / H(x)\}<\infty$, where

$$
H(x)=\int_{0}^{\infty} e^{u x-\frac{u^{2}}{2}} u^{2 \beta-1} d u
$$

with $\beta \in \mathbf{R}^{+}$. We further assume that the supremum of $h(x) / H(x)$ over $\mathbf{R}$ is attained at a unique point $x^{*}$ and that this supremum is strictly positive. Let $C^{*}=\left\{h\left(x^{*}\right) / H\left(x^{*}\right)\right\}$. Let $x_{0}<x^{*}$ and let $X_{t}=W_{t}+x_{0}$ for $0 \leq t<\infty$, where $W$ is a standard Brownian motion with $W_{0}=0$.

Problem 3 Find a stopping time $T$ of $X$ that maximizes

$$
E\left\{(T+1)^{-\beta} h\left(\frac{X_{T}}{\sqrt{T+1}}\right)\right\}
$$

This problem is treated in van Moerbeke (1974a) (under different assumptions on $h$ ).

Theorem 5 Under the above assumptions it holds

$$
\sup _{T} E\left\{(T+1)^{-\beta} h\left(\frac{X_{T}}{\sqrt{T+1}}\right)\right\}=E\left\{\left(T^{*}+1\right)^{-\beta} h\left(\frac{X_{T^{*}}}{\sqrt{T^{*}+1}}\right)\right\}=H\left(x_{0}\right) C^{*},
$$

where

$$
T^{*}=\inf \left\{t>0 \left\lvert\, \frac{X_{t}}{\sqrt{t+1}}=x^{*}\right.\right\} .
$$

Proof: Let $M_{t}$ denote the process $(t+1)^{-\beta} H\left(X_{t} / \sqrt{t+1}\right) / H\left(x_{0}\right)$. It holds

$$
(t+1)^{\beta} \int_{0}^{\infty} e^{u X_{t}-\frac{u^{2}}{2} t} e^{-\frac{u^{2}}{2}} u^{2 \beta-1} d u=H\left(\frac{X_{t}}{\sqrt{t+1}}\right) .
$$

Moreover $\exp \left\{u X_{t}-\frac{u^{2}}{2} t\right\}=\exp \left\{u x_{0}\right\} \exp \left\{u W_{t}-\frac{u^{2}}{2} t\right\}$ and $E\left(\exp \left\{u X_{t}-\frac{u^{2}}{2} t\right\}\right)=\exp \left\{u x_{0}\right\}$. Therefore $\left(M_{t} ; 0 \leq t<\infty\right)$ is a positive martingale with $E M_{0}=1$ and by the definition of $C^{*}$ it holds that

$$
(t+1)^{-\beta} h\left(\frac{X_{t}}{\sqrt{t+1}}\right)=H\left(x_{0}\right) \frac{h\left(\frac{X_{t}}{\sqrt{t+1}}\right)}{H\left(\frac{X_{t}}{\sqrt{t+1}}\right)} M_{t} \leq H\left(x_{0}\right) C^{*} M_{t}
$$

This implies

$$
E\left\{(T+1)^{-\beta} h\left(\frac{X_{T}}{\sqrt{T+1}}\right)\right\} \leq H\left(x_{0}\right) C^{*} E\left(M_{T}\right) \leq H\left(x_{0}\right) C^{*}
$$

for all $\mathcal{F}^{X}$-stopping times $T$. On the set $\left\{T^{*}<\infty\right\}$ one has $h\left(\frac{X_{T^{*}}}{\sqrt{T^{*}+1}}\right) / H\left(\frac{X_{T^{*}}}{\sqrt{T^{*}+1}}\right)=C^{*}$ and so

$$
\left(T^{*}+1\right)^{-\beta} h\left(\frac{X_{T^{*}}}{\sqrt{T^{*}+1}}\right)=C^{*} H\left(x_{0}\right) M_{T^{*}} .
$$

In order to complete the proof it is therefore sufficient to show $P\left(T^{*}<\infty\right)=1$ and $E\left(M_{T^{*}}\right)=1$. The law of the iterated logarithm immediately yields $P\left(T^{*}<\infty\right)=1$. Let $\rho$
denote the probability measure on $\mathbf{R}^{+}$with Lebesgue-density $\exp \left\{u x_{0}-\frac{u^{2}}{2}\right\} u^{2 \beta-1} / H\left(x_{0}\right)$. Let $Q$ denote the probability measure on $\sigma\left(W_{s} ; 0 \leq s<\infty\right)$ with

$$
\left.\frac{d Q}{d P}\right|_{\mathcal{F}_{t}^{W}}=\int_{0}^{\infty} e^{u X_{t}-\frac{u^{2}}{2} t} \rho(d u)=\frac{1}{H\left(x_{0}\right)} \int_{0}^{\infty} e^{u X_{t}-\frac{u^{2}}{2} t} e^{-\frac{u^{2}}{2}} u^{2 \beta-1} d u=M_{t}
$$

for $0 \leq t<\infty$, where $\mathcal{F}_{t}^{W}=\sigma\left(W_{s} ; 0 \leq s \leq t\right)$. Let $B$ denote a standard Brownian motion and $\Theta$ a random variable with distribution $\rho$ that is independent of $B$. Under $Q$ the process $\left(X_{t} ; 0 \leq t<\infty\right)$ has the same distribution as $\left(x_{0}+B_{t}+\Theta t ; 0 \leq t<\infty\right)$. Therefore $Q\left(T^{*}<\infty\right)=1$ and so the assertion follows.

Example (A classical stopping problem) We now consider the special case $h(x)=x$, $x_{0}=0$, and $\beta=\frac{1}{2}$. That means we want to maximize $E\left\{W_{T} /(T+1)\right\}$. This problem is treated in Shepp (1969) and Taylor (1968) and was initiated by Chow and Robbins (1965) and Dvoretzky (1965). An easy calculation shows that

$$
\int_{0}^{\infty} e^{u x-\frac{u^{2}}{2}} d u=e^{\frac{x^{2}}{2}} \int_{-\infty}^{x} e^{-\frac{z^{2}}{2}} d z
$$

Differentation yields the following transzendental equation for the threshold $x^{*}$ (see Shepp (1969))

$$
0=\left(1-x^{2}\right) \int_{0}^{\infty} e^{u x-\frac{u^{2}}{2}} d u-x
$$

Remark Let $T_{a}$ denote the stopping time $T_{a}=\inf \left\{t>0 \mid x_{0}+W_{t} \geq a \sqrt{t+1}\right\}$. Since $M_{t}$ is a martingale the optional stopping theorem yields

$$
E\left(T_{a}+1\right)^{-\beta}=\frac{H\left(x_{0}\right)}{H(a)}
$$

for $a>x_{0}$ and $\beta>0$. Note that $\sup _{-\infty<z \leq a} H(z)=H(a)<\infty$. This is a special case of the results of Novikov (1971) and Shepp (1967).

### 2.6 When to Sell a Stock?

Let $W$ denote standard Brownian motion and $\tau$ a positive random variable independent of $W$ with $P(\tau>t)=e^{-\lambda t}$ for some $\lambda>0$ and all $t>0$. Let

$$
X_{t}= \begin{cases}\theta_{0} t+\sigma W_{t} & \text { for } t \leq \tau \\ \theta_{0} \tau+\theta_{1}(t-\tau)+\sigma W_{t} & \text { for } t>\tau\end{cases}
$$

where $\sigma>0$ and $\theta_{0} \neq \theta_{1} \in \mathbf{R}$. This model has been considered by Shiryayev (1963) who studied the problem of detecting the change of drift as soon and as reliable as possible if one observes $X$ sequentially.

Now let $r \geq 0$ and $\theta_{0}$ and $\theta_{1}$ be such that $\theta_{0}+\sigma^{2} / 2>r>\theta_{1}+\sigma^{2} / 2$. Obviously $e^{X}$ is a geometric Brownian motion whose mean changes at the random time point $\tau$. We will discuss the problem of maximizing $E\left(e^{-r T} e^{X_{T}} 1_{\{T<\infty\}}\right)$ over all stopping times $T$ of $X$. This corresponds to an investor who owns one unit of a stock whose price follows the process $e^{X}$. We assume a constant rate of inflation which is given by r. Initially $e^{-r t} e^{X_{t}}$ has increasing mean and holding this particular stock is favourable. At the random and unknown time $\tau$ the mean of $e^{-r t} e^{X_{t}}$ starts decreasing and holding the stock is no longer favourable. The investor therefore wants to sell the stock soon after having passed the top. To make things tractable we assume that $\lambda$ is known as well as $\theta_{0}, \theta_{1}, \sigma$ and $r$.

If $\theta_{0}+\sigma^{2} / 2-r>\lambda$, we have for any $t>0$ that

$$
E\left(e^{-r t} e^{X_{t}}\right) \geq P(\tau \geq t) e^{\left(\theta_{0}-r\right) t} E\left(e^{\sigma W_{t}}\right)=e^{\left(\theta_{0}-r+\sigma^{2} / 2-\lambda\right) t}
$$

and $\lim \sup _{t \rightarrow \infty} E\left(e^{-r t} e^{X_{t}}\right)=+\infty$. This implies $\sup _{T} E\left(e^{-r T} e^{X_{T}} 1_{\{T<\infty\}}\right)=+\infty$ and therefore our problem is trivial for $\theta_{0}+\sigma^{2} / 2-r>\lambda$ since the change occurs 'too late'.

If $\theta_{0}+\sigma^{2} / 2-r=\lambda$ and $\theta_{0}-\theta_{1} \leq \lambda$, then

$$
E\left(e^{-r t} e^{X t}\right)=e^{\left(\frac{\sigma^{2}}{2}-r+\theta_{0}\right) t} E\left(e^{\left(\theta_{1}-\theta_{0}\right)(t-\tau)^{+}}\right) \geq e^{\left(\frac{\sigma^{2}}{2}-r+\theta_{0}\right) t} e^{-\lambda t} \int_{0}^{t} \lambda d u=t
$$

Therefore we have again $\lim _{t \rightarrow \infty} E\left(e^{-r t} e^{X_{t}}\right)=+\infty$. The case ' $\theta_{0}+\sigma^{2} / 2-r=\lambda$ and $\theta_{0}-\theta_{1}>\lambda^{\prime}$ is less obvious. Unfortunately the method which we use below cannot be applied in that case. Therefore we shall assume from now on that $\theta_{0}+\sigma^{2} / 2-r<\lambda$.

Problem 4 Let $\theta_{0}+\sigma^{2} / 2-r<\lambda$. Find a stopping time $T$ of $X$ that maximizes $E\left(e^{-r t} e^{-X_{T}} 1_{\{T<\infty\}}\right)$.

To solve this problem we first note that $e^{-r t} e^{X_{t}}$ is a submartingale with respect to the filtration $\sigma\left(W_{s} ; 0 \leq s \leq t ; \tau\right)$ for $0 \leq t \leq \tau$ and a supermartingale for $\tau \leq t<\infty$. If we knew $\tau$, we would stop at $\tau$. Since $\theta_{0}+\sigma^{2} / 2-r<\lambda$, we have $E\left(e^{-r \tau} e^{X_{\tau}}\right)<\infty$ and $\sup _{T} E\left(e^{-r T} e^{X_{T}} 1_{\{T<\infty\}}\right)<\infty$. Moreover the process $e^{-r t} e^{X_{t}}$ is uniformly integrable.

Let $\tilde{X}_{t}=X_{t}-\theta_{0} t$. Clearly we have for all $t \geq 0$ that $\sigma\left(\tilde{X}_{s} ; 0 \leq s \leq t\right)=\sigma\left(X_{s} ; 0 \leq\right.$ $s \leq t)$. Let $\mathcal{F}_{t}=\sigma\left(X_{s} ; 0 \leq s \leq t\right)$ and $\pi_{t}=P\left(\tau \leq t \mid \mathcal{F}_{t}\right)$. It is easy to see that $\left(\pi_{t}, \mathcal{F}_{t} ; 0 \leq t<\infty\right)$ is a strong Markov process. Moreover (see Shiryayev (1963), p. 33)

$$
d \pi_{t}=\lambda\left(1-\pi_{t}\right) d t+\frac{\theta_{1}-\theta_{0}}{\sigma} \pi_{t}\left(1-\pi_{t}\right) d \bar{W}_{t}
$$

where $\bar{W}_{t}=(1 / \sigma)\left(\tilde{X}_{t}-\left(\theta_{1}-\theta_{0}\right) \int_{0}^{t} \pi_{s} d s\right)$. The process $\left(\bar{W}_{t}, \mathcal{F}_{t} ; 0 \leq t<\infty\right)$ is a standard Brownian motion. We can rewrite $e^{-r t} e^{X_{t}}$ as $e^{\sigma \bar{W}_{t}-\frac{\sigma^{2}}{2} t} e^{-A(t)}$ with

$$
\begin{equation*}
A(t)=\int_{0}^{t}\left\{r-\theta_{0}-\frac{\sigma^{2}}{2}-\left(\theta_{1}-\theta_{0}\right) \pi_{s}\right\} d s \tag{5}
\end{equation*}
$$

Let $Q$ denote the probability measure on $\sigma\left(X_{s}, 0 \leq s<\infty\right)$ given by

$$
\left.\frac{d Q}{d P}\right|_{\mathcal{F}_{t}}=\exp \left\{\sigma \overline{W_{t}}-\frac{\sigma^{2}}{2} t\right\}
$$

for all $t \geq 0$. Then we have for any stopping time $T$ of $X$ that

$$
E\left(e^{-r T} \exp \left\{X_{T}\right\} 1_{\{T<\infty\}}\right)=E_{Q}\left(\exp \{-A(T)\} 1_{\{T<\infty\}}\right)
$$

This leads to the problem to find a stopping time $T$ of $X$ that maximizes $E_{Q}\left(e^{-A_{T}} 1_{\{T<\infty\}}\right)$. Solving this problem yields the following theorem.

Theorem 6 Let $\theta_{0}+\sigma^{2} / 2-r<\lambda$. There exists a number $p^{*} \in(0,1)$ such that for $T^{*}=\inf \left\{t>0 \mid \pi_{t}=p^{*}\right\}$ it holds

$$
\sup _{T} E\left(e^{-r T} e^{X_{T}} 1_{\{T<\infty\}}\right)=E\left(e^{-r T^{*}} e^{X_{T^{*}}} 1_{\left\{T^{*}<\infty\right\}}\right) .
$$

Proof: The process $\bar{W}_{t}-\sigma t$ is a standard Brownian motion under $Q$. Moreover

$$
d \pi_{t}=\left(\lambda\left(1-\pi_{t}\right)+\left(\theta_{1}-\theta_{0}\right) \pi_{t}\left(1-\pi_{t}\right)\right) d t+\frac{\theta_{1}-\theta_{0}}{\sigma} \pi_{t}\left(1-\pi_{t}\right) d\left(\bar{W}_{t}-\sigma t\right)
$$

This yields that $\left(\pi_{t}, \mathcal{F}_{t} ; 0 \leq t<\infty\right)$ is a diffusion under $Q . A(t)$ as defined in (5) is an additive functional of $\left(\pi_{t} ; 0 \leq t<\infty\right)$ which takes on both, negative and positive values. Let $Q^{(x)}$ denote the distribution of $\left(\pi_{t} ; 0 \leq t<\infty\right)$ if $\pi_{0}=x$. Let $E_{Q}^{(x)}$ denote the expectation with respect to $Q^{(x)}$. Note that $Q^{(0)}=Q$ and $E_{Q}^{(0)}=E_{Q}$. For $0<x<y<1$ let

$$
\phi(x, y)=E_{Q}^{(x)}\left(e^{-A\left(T_{y}\right)} 1_{\left\{T_{y}<\infty\right\}}\right)
$$

where $T_{x}=\inf \{t>0 \mid \pi=x\}$. Obviously $\phi(0, y)=E\left(e^{-r T_{y}} e^{X_{T_{y}}} 1_{\left\{T_{y}<\infty\right\}}\right)<\infty$. Fix now $b>0$. The strong Markov property of $\left(\pi_{t} ; 0 \leq t<\infty\right)$ yields for all stopping times $S$ with $0 \leq S \leq T_{b}$

$$
\begin{aligned}
E_{Q}^{(0)}\left(e^{-A\left(T_{b}\right)} 1_{\left\{T_{b}<\infty\right\}} \mid \mathcal{F}_{S}\right) & =e^{-A(S)} E_{Q}^{(0)}\left(e^{-\left[A\left(T_{b}\right)-A(S)\right]} 1_{\left\{T_{b}<\infty\right\}} \mid \mathcal{F}_{S}\right) \\
& =e^{-A(S)} E_{Q}^{\left(\pi_{S}\right)}\left(e^{-A\left(T_{b}\right)} 1_{\left\{T_{b}<\infty\right\}}\right)=e^{-A(S)} \phi\left(\pi_{S}, b\right)
\end{aligned}
$$

This implies for any pair of stopping times $S$ and $S^{\prime}$ with $0 \leq S \leq S^{\prime} \leq T_{b}$ that

$$
E_{Q}\left(e^{-A\left(S^{\prime}\right)} \phi\left(\pi_{S^{\prime}}, b\right) \mid \mathcal{F}_{S}\right)=E_{Q}\left[E_{Q}\left(e^{-A\left(T_{b}\right)} 1_{\left\{T_{b}<\infty\right\}} \mid \mathcal{F}_{S^{\prime}}\right) \mid \mathcal{F}_{S}\right]=e^{-A(S)} \phi\left(\pi_{S}, b\right)
$$

In particular we may put $S=s \wedge T_{b}$ and $S^{\prime}=s^{\prime} \wedge T_{b}$ where $0 \leq s \leq s^{\prime}<\infty$. Hence $\exp \left\{-A\left(t \wedge T_{b}\right)\right\} \phi\left(\pi_{t \wedge T_{b}}, b\right)$ is a uniformly integrable martingale under $Q^{(0)}$ for any $b>0$. Let $\psi(x)=1 / \phi(0, x)$. We have $\phi(0, b)=\phi(0, x) \phi(x, b)$ for $0<x<b$. This yields $\phi(x, b)=\phi(0, b) \psi(x)$ and so $M_{t}=e^{-A_{t}} \psi\left(\pi_{t}\right)$ is a positive local martingale with respect to $Q^{(0)}=Q$.

Since $\pi_{0}=0$ we have $A_{t}<0$ for $0 \leq t \leq T_{\tilde{x}}$, where $\tilde{x}=\left(-r+\theta_{0}+\sigma^{2} / 2\right) /\left(\theta_{0}-\theta_{1}\right)$. It holds that $\tilde{x} \in(0,1)$ since $-r+\theta_{0}+\sigma^{2} / 2>0>-r+\theta_{1}+\sigma^{2} / 2$. Hence $\phi$ is strictly increasing on ( $0, \tilde{x}$ ). The uniform integrability of $e^{-r t} e^{X_{t}}$ yields $\lim _{x \rightarrow 1} E\left(e^{-r T_{x}} e^{X_{T_{x}}} 1_{\left\{T_{x}<\infty\right\}}\right)=0$ and so $\lim _{x \rightarrow 1} \phi(0, x)=0$. A similar argument shows that $\phi(0,$.$) is continuous. This$ implies the existence of a point $x^{*} \in[\tilde{x}, 1)$ such that $\phi\left(0, x^{*}\right)=\sup _{x \in(0,1)} \phi(0, x)$. We obtain for any stopping time $T$ that

$$
E_{Q}\left(e^{-A_{T}} 1_{\{T<\infty\}}\right) \leq \frac{1}{\psi\left(x^{*}\right)} E_{Q}\left(M_{T} 1_{\{T<\infty\}}\right) \leq \frac{1}{\psi\left(x^{*}\right)}
$$

For any $x \in(0,1)$ holds $E_{Q}\left(M_{T_{x}} 1_{\left\{T_{x}<\infty\right\}}\right)=\psi(0)=1$ and therefore

$$
E_{Q}\left(e^{-A_{T^{*}}} 1_{\left\{T^{*}<\infty\right\}}\right)=\frac{1}{\psi\left(x^{*}\right)}
$$

with $T^{*}=\inf \left\{t>0 \mid \pi_{t}=x^{*}\right\}$.

## Acknowledgement

We thank A. Novikov and A. Shiryaev for their interest and encouragement, D. Siegmund and M. Woodroofe for some useful comments.

## References

Beibel, M. (1996). A note on Ritov's Bayes approach to the minimax property of the cusum procedure. to appear in Annals of Statistics.

Chow, Y. S. and Robbins, H. (1965). On optimal stopping rules for $s_{n} / n$. Illinois J. Math., 9, 444-454.

Chow, Y. S., Robbins, H. and Siegmund, D. (1971). Great Expectations: The Theory of Optimal Stopping. Houghton Mifflin Company, Boston.

Dvoretzky, A. (1965). Existence and properties of certain optimal stopping rules. 5th Berkeley Symp., I, 441-452.
Jacka, S. D. (1991). Optimal stopping and the american put. Mathematical Finance, 2, 1-14.

Karatzas, I. (1988). On the pricing of American options. Applied Mathematics and Optimization, 17, 37-60.
Lerche, H. R. (1986). Boundary Crossing of Brownian Motion. Lecture Notes in Statistics. Springer-Verlag, Berlin.

McKean, H. P. (1965). A free boundary problem for the heat equation arising from a problem in mathematical economics. Industrial Managment Review, 6, 32-39.

Novikov, A. (1971). On stopping times for a Wiener process. Theor. Probab. Appl., 16, 449-456.

Protter, P. (1990). Stochastic Integration and Differential Equations. Springer-Verlag, Berlin.

Samuelson, P. A. (1965). Rational theory of warrant pricing. Industrial Managment Review, 6, 13-31.
Shepp, L. (1967). A first passage time problem for the Wiener process. Ann. Math. Statist., 38, 1912-1914.

Shepp, L. (1969). Explicit solutions to some problems of optimal stopping. Annals of Mathematical Statistics, 40, 993-1010.

Shepp, L. and Shiryaev, A. N. (1993). The Russian option: reduced regret. Annals of Applied Probability, 3, 631-640.

Shiryaev, A. N. (1963) On optimum methods in quickest detection problems. Theory of Probability and its Applications, 8, 22-46.

Taylor, H. M. (1968). Optimal stopping in a Markov process. Annals of Mathematical Statistics, 39, 1333-1344.
van Moerbeke, P. (1974a). On optimal stopping and free boundary problems. Arch. Rational Mechanic Anal., 60, 101-148.
van Moerbeke, P. (1974b). Optimal stopping and free boundary problems. Rocky Mountain Journal of Mathematics, 4, 539-578.

Woodroofe, M., Lerche, R., and Keener, R. (1993). A generalized parking problem. In Statistical Decision Theory and related Topics V, p. 523-532. Springer-Verlag, Berlin.

